



**BC FARM & RANCH  
REALTY CORP.**

BC's Leader in Agricultural  
Real Estate

*Susanne Walton*

House & Acreage Specialist

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# *B. C. Farm & Ranch Realty is the Right Choice for You!*

The purchase of a property is usually the single biggest investment you will make. And the sale of your property has the potential to be a complicated and stressful experience. Because of this, it is important to choose not only a Real Estate Agent that you can trust but also a company that is committed to providing you with a very positive real estate experience from start to finish.

B.C. Farm & Ranch Realty is a locally owned and operated real estate company designed to provide individuals, families and businesses with a competitive edge when purchasing or selling real estate in B.C. We were founded in 1999 and have been a leader in agricultural sales ever since. Our company has a massive network of connections in the farming world and our agents are extremely knowledgeable in the nuances and different elements surrounding acreage properties. Our experience, knowledge and expertise make our agents a huge asset when considering selling or purchasing an a property.

Our goal is to sell your property for the most amount of money in the least amount of time. Client satisfaction is of the utmost importance to us and we guarantee that we will make the transaction as stress free as possible.

Our marketing strategies have proven to be extremely effective at achieving our goal of getting our clients the highest sale price for their property.

## Here are some of the marketing strategies that we use...

- Cutting edge photography & videos by the best real estates photographers.
- High quality features sheets outlining the pictures & features of a property
- Internet advertising and exposure via hundreds of websites such as our corporate [bcfarmandranch.com](http://bcfarmandranch.com), [Realtor.ca](http://Realtor.ca), [REW.ca](http://REW.ca), [Fraservalleyacreage.com](http://Fraservalleyacreage.com) & numerous reciprocity websites.
- Targeted social media advertising via Facebook & Instagram
- Weekly eblasts to all realtors in the Fraser Valley area
- Emails to our agriculture database (6000+ members)
- Industry networking to our agricultural contacts
- Print media via Langley Real Estate Guide, Country Life & our quarterly newsletter

## **B.C.'s Leader in Agricultural Real Estate**

***We are here to help you.... Call us today!***

**[www.bcfarmandranch.com](http://www.bcfarmandranch.com)**



# *A Bit About Me...*

## **My story ...**

I was born and raised in Abbotsford, where I had the privilege of growing up on a beautiful 5 acre hobby farm. My childhood was filled with riding horses or dirt bikes and building forts in the back fields of my family's acreage. My father and his brother's bought a tractor dealership in town and from early on, I grew to share my family's passion for the farming industry. By watching and listening to how my father and his brothers ran their tractor business, I was able to see firsthand how important it was to treat every customer and transaction with respect, honesty and integrity.

## **Why I chose to specialize in hobby farms & acreages ...**

I wanted to combine my love of nature and living in the country with my passion for Real Estate, so I decided to focus on and make hobby farms, acreages and estate properties my specialty. House and acreage properties in the Fraser Valley are now my primary focus and I am excited to specialize in this sector of the market. I offer my clients a distinct real estate advantage with my extensive knowledge, expertise, experience, and market insight. I offer my clients cutting edge marketing strategies specifically geared to house and acreage properties.

*" I value each of my clients and promise to make your sure that your needs are met every step of the way! "*

## **My personal guarantee ...**

Whether buying or selling, I am committed to providing my clients with excellent customer care, promising to treat them with respect, honesty, integrity and professionalism throughout their real estate experience. My goal is to meet and exceed the expectations of each of my clients and to create lifelong lasting relationships. I will ensure that each of my clients feels highly valued and that their transition to their new home is a very positive, smooth and rewarding experience.

If at any time you feel uncertain and have questions about the real estate process, please don't hesitate to contact me. Communication is key and being honest and open with each other will definitely help make your transition a smooth one. Building lasting relationships, that in turn become friendships, is key to the success of my business.

*Warmest regards,*

*Susanne Walton*



# Testimonials

I consider the satisfaction of my clients to be my greatest achievement and take pride in my high volume of repeat business and referrals. Here is what some of my clients have to say about their real estate experience with me and the service they received...

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"I used to think that Realtors earned too much money for the work they do. That was before meeting Susanne! Susanne has an incredible work ethic as well as talent and integrity. She told us exactly how much we could expect to get for our home and how she would accomplish it. The showings and sale went exactly as she planned. Susanne attended in person for every showing, signing and every other contact requirement. Most realtors will complete many of the tasks of a sale by delegating to others or utilizing phone or email, but Susanne insisted on doing everything in person. She is clearly a perfectionist, and you don't want anyone else listing your hobby farm!"

—Gary S.

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"We made a recent decision to change our family's direction to best support us in this changing economy. This required a big move for us. We've been in our house for almost 12 years now and I was feeling a bit apprehensive about the move. Susanne from the very beginning was very professional and empathetic to my needs. We chose her to be our realtor because she was able to meet my needs and my family's needs on a human level. She made a stressful situation easy to manage. I would definitely recommend Susanne to anyone moving or buying a home."

—Patricia C.

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Susanne is an absolute joy to work with. Susanne is a skilled professional who goes that extra mile to make sure the selling process runs as smoothly as possible. Susanne made herself accessible at any time, was patient and thorough to make sure no detail was missed in the successful sale of our home. I highly recommend Susanne.

—Michael G.

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In July of 2019, I started looking for a Realtor. While I contacted several, Susanne Walton was the only one who got in touch. From the moment I talked with her, I knew she was the one.

Susanne was fantastic. She worked feverishly to get our property in front of the right people. And even though this process was trying at times, Susanne never gave up on us or the process.

Several of her colleagues indicated there was no way this sale was going to end well. Susanne was able to get us an exceptional offer and the sale was finalized with all parties extremely satisfied. Some of Susanne's peers were surprised with the final sale price. She is fierce and never gives up. I would highly recommend Susanne to sell your house or property. 10+ Service.

—Lore A.